

东帆会



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COYC
COSTA ORIENTAL YACHT CLUB

OFFICIAL
CLUB BROCHURE

2020 - 2021

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欢迎辞 WELCOME

亲爱的会员和访客朋友们，欢迎来到
海南东帆会游艇帆船俱乐部！

我们的俱乐部位于美丽的三亚半山半岛帆船港，毗邻三亚最著名的风景区之一：鹿回头，依山傍水，风景如画。

东帆会是一家倡导绿色亲水生活的社交俱乐部，我们希望为会员和伙伴提供一种与众不同的生活体验，一个健康、时尚、有趣、舒适和快乐的社交平台。

我们全年都会有各种俱乐部活动，不论是感受海洋的巡游，还是探索未知的长航。不论是刺激有趣的海钓，还是竞争激烈的比赛。希望我们的会员在俱乐部的活动中，寻找发掘生活的新乐趣，结交共同兴趣的新朋友，感受生活的美好，尽享人生的欢乐。

或许你是向往全新运动和生活的新人，或许你是经验丰富热爱航海的玩家，从体验和培训，到竞技和比赛，我们都会有不同的内容和服务，为您准备，供您选择。

我们真心希望您在东帆会能找到家的感觉！

再次感谢您的到来，让我们一起共享水上生活，让我们一同体验不同的人生！

Dear members and visitors, welcome to COSTA ORIENTAL YACHT CLUB!

Our club is located in the beautiful Sanya Serenity Marina. It adjacent to one of the most famous scenic spots in Sanya: Lu Hui Tou. It is situated near to hills and rivers, and the landscape magnificent.

COSTA ORIENTAL YACHT CLUB is a social club that advocates green and water life. We provide exceptional platform and different lifestyle to our members through sport events, social activities, trainings and parties.

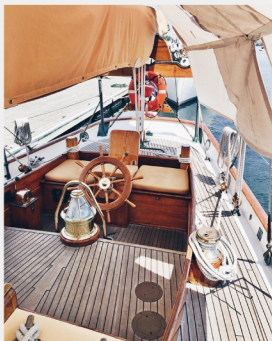
We organize different club activities throughout the year. Ocean cruising, exploring, sea fishing, diving and sailing races. Meanwhile, we provide services for our members, such as training programs, boat management, race management, etc.

We hope that our members can experience a brand new feeling of life, make new friends with common interests, and enjoy the beauty of life.

Not matter you are a beginner who is looking for a new lifestyle, or you are an experienced sailor who are fascinated in competitions, our club will have a variety of events and activities for you all.

We hope that you will find a sense of home in our club!

Thank you again, and let us experience a different life together!



俱乐部介绍

ABOUT COYC

东帆会是一家倡导绿色亲水生活的社交俱乐部，通过丰富的体验，赛事，活动，培训，社交等内容，为会员提供优质的水上生活平台，让会员体验全新的亲水生活方式。

Costa Oriental Yacht Club (COYC) is a social club that advocates green and water life. We provide an exceptional platform and different lifestyles to our members through sports events, social activities, training, and parties.

俱乐部设施

FACILITIES

俱乐部提供一系列国际一流的硬件设施，引进海归专业人员负责管理和服務，完全与国际接轨。

Our club provides a series of world-class hardware facilities and introduces professional returnees to take charge of management and services, we are fully in line with the international standards.



THE MARINA OF THE CLUB



俱乐部码头MARINA 半山半岛帆船港 SERENITY MARINA

半山半岛帆船港是国内目前最顶级的游艇码头之一。码头由最著名的英国码头设计公司查普曼勒公司设计并协助建造，被国际游艇码头协会(TYHA)和澳大利亚游艇码头行业协会(MIA)评为“白金五金锚码头”(国际认证体系中的最高级别)。帆船港水上部分15万平米，陆域部分7万平米，拥有325个全天候服务码头，可停靠长达40米的游艇。



The Serenity Marina is at present one of the best yacht wharves in China. Designed and built by the most famous British wharf design firm Camper & Nicholson's Marinas, the marina was awarded with the prestigious 5 Gold Anchor Platinum(the highest level in the international certification system) by the TYHA and MIA. The sailing port has an area of 150,000 square meters above the water and 70,000 square meters on the land. It has 325 all-weather service berths and can park yachts up to 40 meters long.

BERTHS 俱乐部泊位

俱乐部拥有46席会员专属泊位，向会员提供船艇的短期和长期停泊服务。

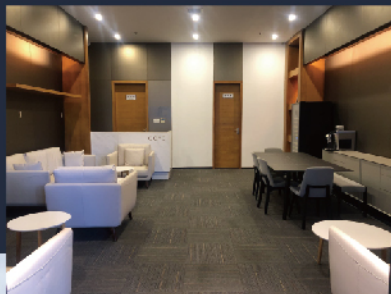
Our club has 46 VIP exclusive berths, we provide our members with short-term and long-term berthing services.



俱乐部会所 CLUBHOUSE & LOUNGE

俱乐部为会员准备了专属休息室，是下午茶休憩和聚会的绝佳地点，也是会员专属的私人空间。

The club has a lounge for members, which is the perfect place for afternoon tea break and gathering, as well as the private space for members.



俱乐部功能房

FUNCTION ROOMS

俱乐部配有多功能的会议室，可以用于会议，产品发表，或晚宴，也是培训和小型展览的理想空间。

The club has multi-purpose meeting rooms for meetings, product presentations, or dinner parties, as well as an ideal space for training and small exhibitions.



BOATS 俱乐部船艇

俱乐部目前拥有各种船型的多条进口船艇，可供会员使用。

At present, the club has various types of imported boats, which can be used by members.

龙骨船

KEEL BOAT

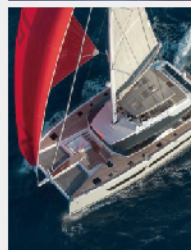
J80
亚诺Jeaneau 54
亚诺Jeaneau SF3200



双体帆船

CATAMARAN

枫丹白露
FOUNTAIN PAJOT 65



小帆船

SAILING DINGHY

OPTIMIST
TOPPER



水上摩托

JET SKI



钓鱼艇

FISHING BOAT



船艇托管 BOAT SERVICE

俱乐部配有专业的船艇管理团队和高水平技师，可提供专业的管家式船艇托管服务。
The club is equipped with a professional boat management team and high – level technicians, we provide professional boat services.

俱乐部活动 **ACTIVITIES**

俱乐部会为所有会员定期及不定期举办各个种类的社交、娱乐及竞赛活动，活动周期覆盖全年！

The club organizes various kinds of social and competition activities for all members regularly. The activity cycle covers the whole year!



长航
OFFSHORE SAILING



海钓
FISHING

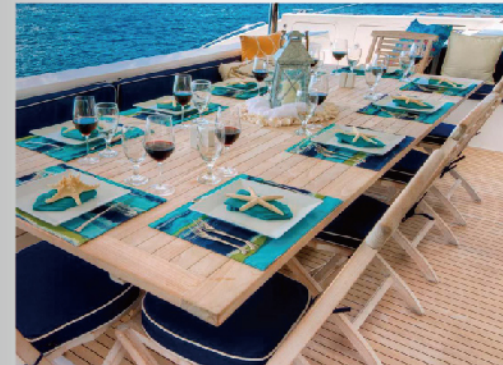


探索
EXPOLORING

赛事
REGATTA



节日派对
PARTY



开放日
OPEN DAY



培训课程

SAILING PROGRAM

俱乐部提供帆船及游艇培训，并可颁发美国帆船协会（ASA）认证体系下的船艇驾驶证书，并在世界范围内受到各个国家的认可。

The club provides training in sailing and yachting and issues a sailing certificate under the American Sailing Association (ASA) certification system, which is recognized by countries around the world.



美国帆船协会

ASA 成立于 1983 年，其使命是教人们安全自信地驾驶帆船。为了实现这个目标，ASA 设立了一系列标准，以衡量学员的知识与技能水平，是美国第一套适用于龙骨帆船驾驶的课程，是在全美通用的统一标准课程。

ASA 认证体系包括14个级别。新学员首先学习 ASA 龙骨帆船基础标准（以《帆船驾驶入门》为教材）学员通过第一级课程后(包括笔试及水上实践测试),将会获得ASA101证书，其个人 ASA 航行日志上面的认证贴纸将作为其能力的证明。同时，基础龙骨帆船 ASA101 课程也是美国国家海岸警卫队的安全课程，受到美国海岸警卫队和美国政府的认可。是全球唯一一家受到政府认证的休闲航海认证体系，并在世界范围内受到各个国家的认可。

不管你的目标是在加勒比海上驾驶一条租赁的光船，还是进行一次短期周末航行，ASA 的帆船教育体系将为你提供全面的帆船理论指导，训练你的驾船技巧，为你奠定坚实的知识基础，让你能合法地、安全地驾驶船只。

The ASA was founded in 1983 to teach people to sail safely and confidently. To achieve this, the ASA set up a series of standards to measure students' level of knowledge and skills. It was the first set of courses applicable to Keel Sailing in the United States and is a standardized curriculum that is used throughout the United States.

The ASA certification system includes 14 levels. New students first learn the basic ASA keel sailing standards ("sailing beginners" is the teaching material) Upon passing the level 1 course (including written test and practical test), participants will receive an ASA 101 certificate, the certificate sticker on their personal ASA voyage log will be the proof of their capability. At the same time, the foundation keel sailing ASA101 course is also a national coast guard safety course, which is recognized by the U.S. coast guard and the U.S. government, it is the world's only government-certified leisure navigation certification system, and is recognized by various countries in the world.

Whether your goal is to sail a chartered bareboat in the Caribbean or on a short weekend cruise, the ASA sailing education system will provide you with comprehensive sailing theory guidance, training your sailing skills, and giving you a solid foundation of knowledge to sail your boat legally and safely.



自由潜 FREE DIVING

水肺潜水 SCUBA DIVING

俱乐部提供潜水等其他水上项目培训，
也为会员提供个性化定制培训产品。

The club offers diving training and
other water sports as well as customized
training products for members.

CRUISING

休闲航行



休闲航行是俱乐部最受欢迎的航行种类之一，在航行的过程中，大家可以享受人与自然的和谐交融，体会海洋无与伦比的魅力。在休闲航行的同时，船艇成为了一个休闲、社交、娱乐的平台和载体，大家在其中交流和互动，感受生活的美好。

Cruising is very popular in the club. In the process of Cruising, we enjoy the harmonious blend of human and nature, and experience the incomparable charm of the ocean. During Cruising, the boat has become a leisure, social, entertainment platform and carrier, in which people communicate and interact with each other and feel the beauty of life.



JUNIOR & YOUTH PROGRAM

未来水手

帆船培训

SAILING COURSES



未来航海家
FUTURE SAILOR

潜水培训

DIVING COURSES



未来潜水家
FUTURE DIVER

游泳培训

SWIMMING COURSES



小飞鱼计划
JUNIOR FLYING FISH

寒假训练营

WINTER TRAINING CAMP



帆船培训
SAILING COURSES
潜水培训
DIVING COURSES

暑假训练营

SUMMER TRAINING CAMP



帆船培训
SAILING COURSES
潜水培训
DIVING COURSES

周末训练营

WEEKEND TRAINING CAMP



帆船培训
SAILING COURSES
潜水培训
DIVING COURSES

我们为未来的水手准备丰富多样的专业培训课程选择。会员的子女可根据时间，经验，选择不同类别的培训课程和各类体验。

We have a variety of training courses for future sailors. Members' children can choose different types of training courses and experiences according to time and experience.

RACE MANAGEMENT

赛事管理

俱乐部拥有优秀的赛事管理团队
有能力运营各类水上体育赛事
Our club has an excellent race management
team that is capable
of running various water sports events.

CLUB RACES 俱乐部赛



俱乐部每月会举办内部的帆船，钓鱼等赛事，
服务于追求速度和竞技的会员团体。
the club holds monthly internal sailing and fishing events
to serve members seeking speed and competition.

外部参赛 EXTERNAL REGATTA

俱乐部会组织俱乐部会员及伙伴，
参加国内外各类帆船赛事。
The club will organize club members and
partners to participate in various
sailing events domestic and abroad.



UNDERTAKING EVENTS 俱乐部赛



俱乐部有条件及有能力承办国际顶级帆船赛事，
在未来的5年内，将申办各类国际国内高级别赛事
Our club is capable of undertaking international top-level
sailing events. In the next five years, we will bid for different
international and domestic high-level events.



- 东帆会会籍

COSTA ORIENTAL YACHT CLUB MEMBERSHIP

- 东帆会会员最多可带**3位贵宾同行**

COYC MEMBER ALLOWS TO BRING **3 GUESTS.**

- 如果对于会籍有任何问题，可咨询 **+86 0868 8824 8268**

ANY QUESTIONS ABOUT MEMBERSHIP, PLEASE CONTACT **+86 0868 8824 8268**

BECOMING A MEMBER 成为会员

选择成为东帆会的会员，并不只是拥有了一个顶级游艇帆船俱乐部的会籍，而是拥有了一个新的社交平台，一些新的伙伴朋友，一个新的运动生活，一种新的生活方式，一段新的人生旅程。

Choosing to be a member of the COSTA ORIENTAL YACHT CLUB is not just about having a membership in a top yacht and sailing club, it's about having a new social platform, new friends, a new sporting life, a new way of life and a new journey.

会员礼遇 MEMBERSHIP BENEFITS

成为东帆会俱乐部会员，将尊享以下礼遇与服务

As a member of the club, you will enjoy the following hospitality and services.

- 尊享东帆会会籍一席
MEMBERSHIP OF COSTA ORIENTAL YACHT CLUB
- 会员专属休息室及一对一会员服务
THE EXCLUSIVE VIP LOUNGE AND ONE-TO-ONE MEMBERSHIP SERVICE
- 会员专享俱乐部帆船免费使用
FREE USE OF THE CLUB YACHTS
- 会员专享俱乐部专属会员活动
EXCLUSIVE CLUB MEMBERSHIP ACTIVITIES
- 会员可携三位贵宾享受VIP待遇
MEMBER ALLOWS TO BRING 3 GUESTS
- 会员名下船艇可优先使用东帆会专属泊位
MEMBER HAS PRIORITY IN USING COSTA ORIENTAL YACHT CLUB BERTHS
- 赠送美国帆船协会（ASA）认证的帆船培训
ASA CERTIFIED SAILING TRAINING
- 赠送帆船、海钓及潜水体验
EXPERIENCE OF SAILING, FISHING, AND DIVING
- 赠送会员专属定制礼品
EXCLUSIVE CUSTOMIZED MEMBER GIFTS

社会活动 SOCIAL EVENTS

俱乐部拥有一流的硬件条件和配套设施，能够承接各类社会及商业活动。 如新品发布会，企业年会，品牌活动等

Our club has first-class hardware and supporting facilities and can undertake all kinds of social and commercial activities. Such as new product launching conference, enterprise annual meeting, brand activities, etc.



草坪
OUTSIDE AREA



泳池
POOL



会所休息室
LOUNGE





会晤接待

CONFERENCES

俱乐部拥有一流的会晤设施，我们欢迎商业团体及企业举办各类商业会晤活动，包含但不限于，董事会议，商业培训，团队建设等内容。

Our club has first-class meeting facilities, we welcome business groups and enterprises to hold various business meeting activities, including but not limited to board meetings, business training, team building, and other contents.



行政会议室
EXECUTIVE CONFERENCE ROOM



董事会议室
BOARD ROOM



影音室
CINEMA



功能房
FUNCTION ROOM

团建服务 TEAM BUILDING

俱乐部提供高端帆船主题团建活动，针对企业和客户需要，设计提供航海团建产品。

Our club provides high-end team building programs, designs and provides team building programs for enterprises and customers.

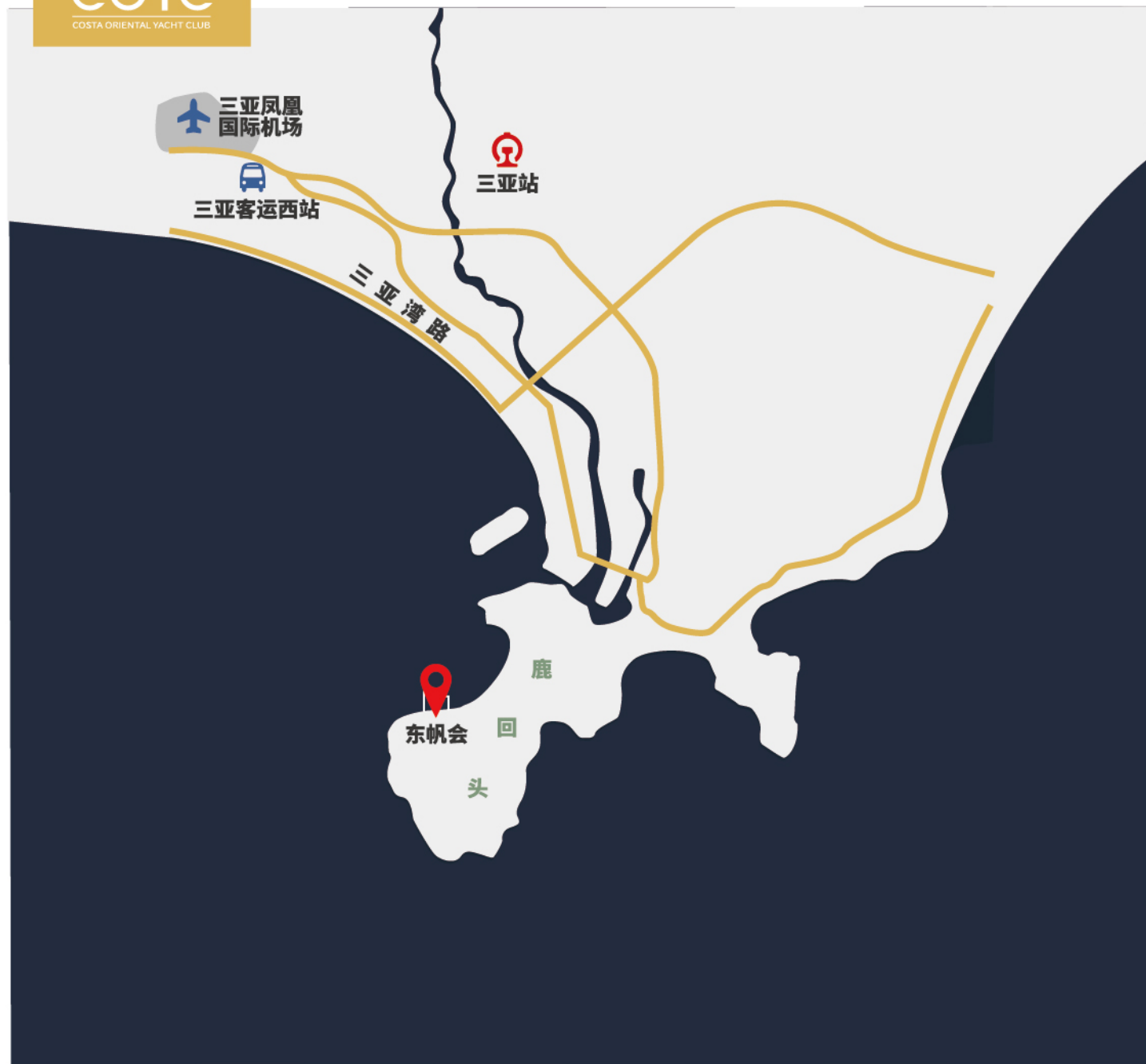


团队
TEAM WORK



培训
TRAINING





LOCATION

地理位置



中国海南省三亚市吉阳区鹿回头路16号

16 LU HUI TOU ROAD, JI YANG DISTRICT, SANYA, HAINAN 572000, P.R. CHINA



从机场/ **45**分钟驾车 **90**分钟公共交通

45 MINUTES DRIVE OR 90 MINUTES OF PUBLIC TRANSPORTATION FROM THE AIRPORT



从火车站/ **30**分钟驾车 **60**分钟公共交通

30 MINUTES DRIVE OR 60 MINUTES OF PUBLIC TRANSPORTATION FROM THE TRAIN STATION



从市中心/ **15**分钟驾车 **30**分钟公共交通

15 MINUTES DRIVE OR 30 MINUTES OF PUBLIC TRANSPORTATION FROM THE CITY CENTER